



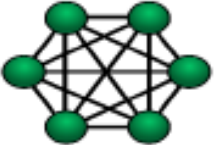












STARS Business Model Canvas

Components and Elements

<p><u>Strategic Partners</u> Program Partners</p>  <p>Suppliers</p>  <p>Organizations</p>  <p>Anchors</p> 	<p><u>Key Services</u> Connectivity Service Delivery Technology Enhancements Platform/Network</p> 	<p><u>Value Proposition</u> Demand Technologies Broadband</p>  <p>Enhanced Performance</p> 	<p><u>Stakeholder Relations</u> Professional Assistance Technical Assistance Development Services Delivery</p> 	<p><u>Participant Segments</u> Consumer Markets Business Sector</p>  <p>Public Sector Anchor Institutions Key Stakeholders</p> 
<p><u>Costs</u> Platform Costs Network Infrastructure Variable Assets Fixed Assets Business Units</p> 	<p><u>Key Resources</u> Physical Assets Intellectual Property Funding Solutions Human Capital</p> 	<p><u>Cost Reductions</u> New Revenue Streams</p> 	<p><u>Channels</u> Broadband P3 STARS Program Services Delivery Exchange</p> 	<p><u>Revenues</u> Service Delivery Fees Usage Fees Rentals and Leasing Brokerage Asset Transfers</p> 
















STARS Tuskegee University Advantage

Components and Elements

<p><u>Strategic Partners</u> Other HBCUs</p>  <p>Local Governments</p>  <p>Organizations Land Grant Colleges</p>	<p><u>Key Services</u> Broadband Agriculture Support Research Support Platform/Network</p> <p>SERVICES</p> 	<p><u>Value Propositions</u> Free and Reduced Services Business Income Streams</p>  <p>Enhanced Distance Learning</p>	<p><u>Stakeholder Relations</u> Educational Assistance Technical Assistance Research & Development</p> 	<p><u>Participant Segments</u> General Markets Education Sector</p> 
<p>Community Anchors</p> 	<p><u>Key Resources</u> University Tech Assets Academic and Educational Grant Enhancements Royalty and Rights</p> 	<p>Third-party Fees New Federal Revenues</p>  	<p><u>Channels</u> Schools & Colleges Centers of Excellence Community Outreach</p> 	<p>Nonprofit Sector Regional Authorities Key Stakeholders</p> 
<p><u>Costs</u> Business Unit Formation Internal Support Setup Platform Integration</p>		<p><u>Returns</u> Expense Reduction Incremental Revenues New Income Streams Sustainability SSSSSSSS</p>	<p><u>Revenues</u> Profit Sharing Usage & Access Fees Royalty & Licensing Data Brokerage</p>	














STARS Anchor Institutions Advantage Model Canvas

Components and Elements

<p><u>Strategic Partners</u> Community Anchors</p>  <p>Local Governments</p>  <p>Other Stakeholders</p>  <p>Agencies</p> 	<p><u>Key Services</u> Broadband Smart & Green Tech Essential Technology IoT Platform/Network</p> 	<p><u>Value Propositions</u> Revenue Neutral New Income Streams</p>  <p>Financially Feasible Plans</p> 	<p><u>Stakeholder Relations</u> Passive Sharing Collaboration New Strategies</p> 	<p><u>Participant Segments</u> Associations Civic Organizations</p>  <p>National Advocates Policy Groups Developers</p> 
<p><u>Commitments</u> Local Presence/Champion LLC Equity Membership Bridge Funding Contributor Land Use Rights or Lease</p> 	<p><u>Key Resources</u> Housing Development Community Partners State Agencies NGO/NPO Programs</p> 	<p><u>Returns</u> Expense Reduction New Incomes & Revenues Sustainable Operating Income \$\$\$\$\$\$\$\$</p> 	<p><u>Channels</u> Sales Tax Income Licensing/Permits Vertical & Horizontal</p> 	<p><u>Revenues</u> Profit Sharing Licensing Fees Membership Dues Contract Agreements</p> 

STARS Agriculture Advantage Model Canvas

Components and Elements

<p><u>Strategic Partners</u></p> <p>Producers</p>  <p>Local Governments</p>  <p>Other Stakeholders</p>  <p>Agencies</p> 	<p><u>Key Services</u></p> <p>Broadband Farm Technologies Precision Farming IoT Platform/Network</p> 	<p><u>Value Propositions</u></p> <p>Non-farm Revenue New Income Streams</p>  <p>Succession Strategy</p>  <p>Shared Resources Reduced Costs</p> 	<p><u>Stakeholder Relations</u></p> <p>Passive Sharing Collaboration New Markets</p> 	<p><u>Participant Segments</u></p> <p>Farmers and Ranchers Supply Chain</p>  <p>National Stakeholders Local Stakeholders Distributors</p> 
<p><u>Commitments</u></p> <p>Local Presence/Champion LLC Equity Membership Bridge Funding Contributor Land Use Rights or Lease</p> 		<p><u>Returns</u></p> <p>CAPEX & OPEX Reduction New Incomes & Revenues Sustainability SSSSSSSS</p>	<p><u>Revenues</u></p> <p>Profit Sharing Usage & Access Fees Rental and Leases Contract Agreements</p> 	

STARS Oil and Gas Advantage Model Canvas

Components and Elements

<p><u>Strategic Partners</u> Tech Providers  Local Governments  Other Industry Stakeholders  Economic Development </p>	<p><u>Key Services</u> Broadband IP /Digital Transition Monitoring & Management IoT Platform/Network </p>	<p><u>Value Propositions</u> Affordable IT Transition New Income Streams  Enhanced Production  Third-party Revenues New ESG Strategies </p>	<p><u>Stakeholder Relations</u> Workforce Development Workover Solutions Measurable Compliance </p> <p><u>Channels</u> Up-Mid-Down Streams Retail and Wholesale Education and Training </p>	<p><u>Participant Segments</u> Producers Tier I Support  National Stakeholders Local Stakeholders Distributors </p>
<p><u>Costs</u> LLC/SPV Formation Platform/Program Costs Platform Integration</p>	<p><u>COST</u> </p>	<p><u>Returns</u> CAPEX & OPEX Reduction New Incomes & Revenues Sustainability SSSSSSS</p>	<p><u>Revenues</u> Profit Sharing Usage & Access Fees Process Licensing R&D Data Brokerage </p>	